

**EXTENSION** 

INSTITUTE OF AGRICULTURE AND NATURAL RESOURCES

Custer County

February 15, 2017

The results of the 2016 survey and the 2017 survey (different producers were surveyed each year) are below. I have given the average rental rate and the range. Keep in mind that the values on the edges of the range may have special circumstances. No two operations or rental agreements are exactly the same. Rents should not be based upon surveys, but surveys can provide a starting point. To the best of my knowledge and of those surveyed, these are typical of Custer County. This is especially true when the ranges are considered. On the pasture rent, the renters generally take care of the cattle with some owner involvement on fences and thistles. If the landowner is more involved in the care, the rents are above the average.

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| <b>Custer County Rental Rates</b>                | 2016                        |                     | 2017                        |                  |
|--|-----------------------------|---------------------|-----------------------------|------------------|
|  | <u>Average</u>              | Range               | <u>Average</u>              | Range            |
| Gravity Irrigated Cropland (\$/acre)             | \$220.00                    | \$140 - \$300       | \$190.52                    | \$100-\$285      |
| Center Pivot Irrigated Cropland (\$/acre)        | \$232.40                    | \$135 - \$300       | \$216.69                    | \$150-\$285      |
| Are the Crop residues included in the rental?    | 70% Yes                     | 30% No              | 77% Yes                     | 23% No           |
| Tenant-owned power unit adjustment (\$/acre)     | \$10.00                     | <b>\$10</b>         | \$21.11                     | \$10-\$50        |
| Tenant-owned pivot adjustment (\$/acre)          | \$25.00                     | \$10- \$40          | \$26.00                     | \$10-\$50        |
| Pasture Land rental rates:                       |                             |                     |                             |                  |
| Cow/calf (\$/month)                              | \$54.69                     | \$25 - \$82.50      | \$55.89                     | \$25-\$100       |
| Yearling (\$/month)                              | \$33.17                     | \$25 - \$40.00      | \$38.91                     | \$21-\$60        |
| \$/acre (hard ground)                            | \$35.68                     | \$18- \$58          | \$39.23                     | \$20-\$76        |
| \$/acre (sand)                                   | \$19.33                     | \$10 - \$30         | \$20.47                     | \$12.33-\$28     |
| Dryland cropland (\$/acre)                       | \$80.95                     | \$45 - \$125        | \$78.18                     | \$40-\$160       |
| Dryland alfalfa (\$/acre)                        | \$80.00                     | <b>\$50 - \$125</b> | \$77.38                     | \$50-\$170       |
| Irrigated Alfalfa (\$/acre)                      | \$202.00                    | \$140 - \$250       | \$191.77                    | \$113-\$250      |
| Cornstalks (\$/acre)                             | \$14.19                     | \$5 - \$33          | \$13.40                     | \$8-\$30         |
| Cornstalks (Head/Day)                            | \$0.54                      | \$0.35 -<br>\$1.00  | \$0.53                      | \$0.27-\$0.75    |
| Who fences the cornstalks? (% of those surveyed) | Renter<br>Landowner<br>Both | 67%<br>31%<br>2%    | Renter<br>Landowner<br>Both | 75%<br>22%<br>3% |

## **2017 Custer County Rental Rates**

Graphs showing the frequency of a particular rental rate.















